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## Authorized Distributor 经授权分销商

To Whom It May Concern: 敬启者:

This letter is being provided to you at the request of Tianjin Profound Multinational Trade Co., Ltd. ("Distributor"). Distributor and ERICO Ltd. ("ERICO") entered into the Distribution Agreement (the "Agreement") dated as of March 1, 2025 (the "Effective Date"). This letter is intended to confirm that, subject to the terms of the Agreement, Distributor is an ERICO authorized distributor of CADDY® bracing products in Tianjin for a period.

Authorization Period: March 1, 2025 to December 31, 2025.

本授权书经中**湛(天津)国际贸易有限公司**(下称"分销商")要求而提供。分销商与 ERICO Ltd. (下称"艾力高")于 2025年3月1日(下称"生效日")签订分销协议(下称"协议")。本授权书意图确认,受限于协议条款,在一定期限内,分销商被艾力高授权在天津地区代理销售艾力高 CADDY®支架系列产品。**授权期限:2025年3月1日至2025年12月31日。** 

This letter is provided to you as of the date set forth above. In the event you require confirmation in the future regarding Distributor's status, please do not hesitate to let us know.

本授权书于以上所述日期提供。若贵方需要对此日期之后分销商的状态进行确认,请联系我们。

## Notes:

- a. Our company strictly prohibits the use of this authorization letter for accompanying, bidding, and collusion purposes. If the authorized distributor engages in the above behaviors, their authorization will be revoked upon discovery.
- b. If the authorized distributor and its related companies represent similar products of other brands or holds similar authorization letters of other brands on the projects, the authorization will automatically become invalid.
- c. If the authorized distributor passively tracks the project, does not cooperate with our company's work, and still does not improve after communication, our company has the right to revoke its authorization.
- a. 本公司严禁将此授权书用于陪标、围标和串标等, 若被授权经销商存在上述行为, 一经发现即取消其授权。
- b. 若被授权经销商及其相关公司在项目上代理其他品牌同类产品或持有其他品牌的类似授权书,则本授权自动失效。
- c. 若被授权经销商消极跟踪项目,不配合我司正常工作,经沟通后仍不改进的,我司有权撤销其授权。

Sincerely 诚挚地,

Jason Xu

[Regional Sales, China]

ERICO Ltd.

艾力高商贸(上海)有限公司